

APPENDIX C - PRICING INDEX DIR-SDD-2058 CTS CONSOLIDATED TELECOM SERVICES, LLC		Customer Discount % off MSRP
Emergency Preparedness Hardware Products		
Mobile Units		
<i>Manufacturer - Motorola</i>		
Project 25 Digital Mobile Radios		18.00%
Project 25 Digital Mobile Radio Options and Accessories		13.50%
Commercial Digital Mobile Radios		29.50%
Commercial Digital Mobile Radio Options and Accessories		19.50%
Commercial Analog Mobile Radios		29.50%
Commercial Analog Mobile Radio Options and Accessories		19.50%
Mobile Unit Accessories		15.00%
<i>Manufacturer - Vertex</i>		
Project 25 Digital Mobile Radios		20.00%
Project 25 Digital Mobile Radio Options and Accessories		18.00%
Commercial Digital Mobile Radios		29.50%
Commercial Digital Mobile Radio Options and Accessories		19.50%
Commercial Analog Mobile Radios		29.50%
Commercial Analog Mobile Radio Options and Accessories		19.50%
Mobile Unit Accessories		15.00%
<i>Manufacturer - Relm</i>		
Project 25 Digital Mobile Radios		20.00%
Project 25 Digital Mobile Radio Options and Accessories		18.00%
Commercial Analog Mobile Radios		29.50%
Commercial Analog Mobile Radio Options and Accessories		19.50%
Portable Units		
<i>Manufacturer - Motorola</i>		
Project 25 Digital Portable Radios		18.00%
Project 25 Digital Portable Radio Options and Accessories		13.50%
Commercial Digital Portable Radios		29.50%
Commercial Digital Portable Radio Options and Accessories		19.50%
Commercial Analog Portable Radios		29.50%
Commercial Analog Portable Radio Options and Accessories		19.50%
Portable Unit Accessories		15.00%
<i>Manufacturer - Vertex</i>		
Project 25 Digital Portable Radios		15.00%
Project 25 Digital Portable Radio Options and Accessories		13.50%
Commercial Digital Portable Radios		29.50%
Commercial Digital Portable Radio Options and Accessories		19.50%
Commercial Analog Portable Radios		29.50%
Commercial Analog Portable Radio Options and Accessories		19.50%
Portable Unit Accessories		15.00%

Manufacturer - Relm	
Project 25 Digital Portable Radios	15.00%
Project 25 Digital Portable Radio Options and Accessories	13.50%
Commercial Analog Portable Radios	29.50%
Commercial Analog Portable Radio Options and Accessories	19.50%
Portable Unit Accessories	15.00%
Mobile and Portable Unit Accessories	
Manufacturer - David Clark	
Headsets - Wired Intercom and Wirelss Intercom Systems	10.00%
Manufacturer - Wireless Accessories Unlimited - WAU	
Portable Unit Batteries - Battery Chargers - Audio Accessories	14.50%
Manufacturer - Pryme	
Headsets - Speaker Microphones - Audio Accessories	14.50%
Manufacturer - 3M/Peltor	
Headsets - Speaker Microphones - Audio Accessories	14.50%
Manufacturer - Atlantic Signal	
Headsets - Speaker Microphones - Audio Accessories	8.00%
Manufacturer - STI-CO	
Mobile Antennas - Disguised Antenna Systems	8.00%
Manufacturer - Pyramid Communications	
Vehicular Repeater and Mobile Data	8.00%
Base Sations and Repeater Stations	
Manufacturer - Motorola	
Project 25 Digital Base/Repeater Station	18.00%
Project 25 Digital Base/Repeater Station Options and Accessories	13.50%
Commercial Digital Base/Repeater Station	29.50%
Commercial Digital Base/Repeater Station Options and Accessories	19.50%
Commercial Analog Base/Repeater Station	34.50%
Commercial Analog Base/Repeater Station Options and Accessories	19.50%
Manufacturer - Vertex	
Commercial Digital Base/Repeater Station	20.00%
Commercial Digital Base/Repeater Station Options and Accessories	18.00%
Commercial Analog Base/Repeater Station	29.50%
Commercial Analog Base/Repeater Station Options and Accessories	19.50%
Manufacturer - Relm	
Project 25 Digital Base/Repeater Station	15.00%
Project 25 Digital Base/Repeater Station Options and Accessories	13.50%
Commercial Analog Base/Repeater Station	29.50%
Commercial Analog Base/Repeater Station Options and Accessories	19.50%
Base/Repeater Station Ancillary Equipment	
Manufacturer - Comprod	
Duplexers - Combiners - Recevier Multicouplers - Cavities - Filters	18.00%
Manufacturer - EMR	
Duplexers - Combiners - Recevier Multicouplers - Cavities - Filters	18.00%

Manufacturer - Tessco	
Antennas, Transmission Line, Connectors, Site Materials and Miscellaneous Materials and Supplies	15.00%
Manufacturer - Talley	
Antennas, Transmission Line, Connectors, Site Materials and Miscellaneous Materials, Supplies and Test Equipment	15.00%
Dispatch Console Systems	
Manufacturer - Motorola	
Dispatch Consoles - Standard	17.00%
Dispatch Consoles - IP	15.00%
Dispatch Consoles Options and Accessories	10.00%
Manufacturer - Voice Products	
Logging Recorder Systems	8.00%
Interoperable Solutions	
Manufacturer - Motorola	
IP Interoperability Gateway	13.00%
IP Interoperability Options and Accessories	8.00%
Manufacturer - Raytheon	
IP Interoperability	13.00%
IP Interoperability Options and Accessories	6.00%
Manufacturer - Farallon Electronics	
HF/SSB Radio Modems	5.00%
HF/SSB Radio Modems Options and Accessories	5.00%
Manufacturer - ThinkStream	
IP Interoperability Gateway	5.00%
IP Interoperability Options and Accessories	5.00%
E-Citation - Incident Reporting - Crash Reporting	5.00%
Transportable VSAT / SAT Phone Solutions	
Manufacturer - Spacenet	
Transportable VSAT Satellite Networks	5.00%
Transportable VSAT Satellite Network Options and Accessories	5.00%
Deployable Site on Wheels	
Manufacturer - Comprehensive Communications System	
Mobile Radio Site on Wheels	5.00%
Mobile Radio Site of Wheels Options and Accessories	5.00%
Manufacturer - CTS	
Mobile Radio Interoperable Enclosures	10.00%
Mobile Radio Interoperable Enclosure Options and Accessories	10.00%
Microwave Link Systems	
Manufacturer - Cambium Networks	
Point-to-Point, Licensed and Unlicensed Microwave	21.50%
Point-to-Multi-Point	11.50%
Options and Accessories	10.00%

Manufacturer - Alcatel Lucent	
Point-to-Point, Licensed and Unlicensed Microwave	21.50%
Point-to-Multi-Point	11.50%
Options and Accessories	10.00%
Manufacturer - Winncom Technologies	
Point-to-Point, Licensed and Unlicensed Microwave	21.50%
Point-to-Multi-Point	11.50%
Options and Accessories	10.00%
Manufacturer - WAV	
Point-to-Point, Licensed and Unlicensed Microwave	21.50%
Point-to-Multi-Point	11.50%
Options and Accessories	10.00%
Public Safety LTE Mission Critical Solutions	
Manufacturer - Motorola	
PS LTE Mission Critical Data Solutions Networks, Modems, Devices and Services	5.00%
Options and Accessories	5.00%
Manufacturer - Alcatel Lucent	
PS LTE Mission Critical Data Solutions Networks, Modems, Devices and Services	5.00%
Options and Accessories	5.00%
Manufacturer - General Dynamics	
PS LTE Mission Critical Data Solutions Networks, Modems, Devices and Services	5.00%
Options and Accessories	5.00%
Manufacturer - Mobilicom	
MESH Network Solutions and Products	15.00%
Options and Accessories	10.00%
Mobile Computing	
Manufacturer - Motorola	
WLAN, Scanners, Barcode, RFID Devices and Systems and Services	25.50%
Manufacturer - Radiant RFID	
Scanners, Barcode, RFID Devices, Tags, Software and Services	5.00%
Manufacturer - ScanSource	
Scanners, Barcode, RFID Devices and Systems and Services	5.00%
Manufacturer - Intermec	
Scanners, Barcode, RFID Devices and Systems and Services	5.00%
Manufacturer - Honeywell	
Scanners, Barcode, RFID Devices and Systems and Services	5.00%
Manufacturer - Cherry Corporation	
Smart Card Readers , Barcode, RFID Devices Systems and Services	5.00%
Manufacturer - IDTECH	
Ruggedized Laptop	5.00%
Credentialing Solutions	
Manufacturer - Intermec	
Credentialing Solutions - Products and Services	5.00%
Manufacturer - Honeywell	
Credentialing Solutions - Products and Services	5.00%

Manufacturer - Cherry Corporation	
Credentialing Solutions - Products and Services	5.00%
Manufacturer - Motorola	
Credentialing Solutions - Products and Services	5.00%
Evacuation Solutions	
Manufacturer - Radiant RFID	
Scanners, Barcode, RFID Devices, Tags, Software and Services	5.00%
GPS Solutions	
Manufacturer - Radiant RFID	
GPS Mobile Devices and Mapping Services	12.00%
Video Solutions / Mobile Video	
Manufacturer - Motorola	
In-Car Video System	10.00%
Manufacturer - Convergent Technologies	
IP Based Video Solutions	3.00%
Manufacturer - CTS	
Communication Tower Security and Surveillance	10.00%
Alarm and Control Systems	
Manufacturer - Motorola	
Wired and Wireless Monitoring, Alarm and Control System	10.00%
Manufacturer - Federal Signal	
Public Warning Systems	10.00%
Other Solutions	
Manufacturer - CTS	
Communication Tower Security and Surveillance	10.00%
Towers - Shelters - Lighting	
Manufacturer - Saber, Industries	
Communication Tower - Equipment Shelters	10.00%
Manufacturer - Thermobond	
Equipment Shelters and Cabinets	10.00%
Manufacturer - VFP	
Equipment Shelters and Cabinets	10.00%
Manufacturer - TWR Lighting	
Hazard Lighting - Aviation obstruction lighting - Hark Site Monitoring	10.00%
Manufacturer - ITS Integrated Tower Systems	
Telescopic Tower Systems - Portable and Fixed Foundation	10.00%
Power and Charging Equipment	
Manufacturer - Eaton	
UPS and Power Distribution and Management Solutions	8.00%
Manufacturer - APC	
UPS and Power Distribution and Management Solutions	8.00%
Mobile Handsets	
Manufacturer - Sonim	
Ruggedize Mobile Handsets	10.00%

CTS Services		
EIT Engineering Services	\$125.00 Hour - 25% = \$93.75 Per Hour	25.00%
Engineering Services	\$225.00 Hour - 25% = \$168.75 Per Hour	25.00%
Senior Engineer	\$225.00 Hour - 25% = \$168.75 Per Hour	25.00%
Tower Services	\$225.00 Hour - 25% = \$168.75 Per Hour	25.00%
Training	\$225.00 Hour - 25% = \$168.75 Per Hour	25.00%
Project Manager	\$150.00 Hour - 25% = \$112.50 Per Hour	25.00%
Project Supervisor	\$110.00 Hour - 25% = \$82.50 Per Hour	25.00%
System Technologist	\$200.00 Hour - 25% = \$150.00Per Hour	25.00%
Network Manager	\$150.00 Hour - 25% = \$112.50 Per Hour	25.00%
Mapping/Geospacial Services	\$675.00 Hour - 25% = \$506.25 Per Hour	25.00%
Credentialing Services	\$225.00 Hour - 25% = \$168.75 Per Hour	25.00%
Structural Analysis	\$225.00 Hour - 25% = \$168.75 Per Hour	25.00%
Technician Services & Advanced Programming	\$150.00 Hour - 25% = \$112.50 Per Hr	25.00%
Installation & Basic Programming	\$100.00 Hour - 25% = \$75.00 Per Hour	25.00%